

E.H.R. PATHWAYS TO
• •
SUCCESSFUL ADOPTION

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E.H.R.
Demonstrations
Observation Tool

E.H.R. Demonstrations

E.H.R. Demonstrations is a showcase of CCHIT-certified E.H.R. products offering the opportunity to learn from both vendors and Health Center-Controlled Networks (Networks) about their approach and experience implementing E.H.R.s in community clinics and health centers. Participating vendors and Networks have reported they have implemented E.H.R. in at least one community clinic or health center and are interested in offering their products and services in California.

E.H.R. Demonstrations is intended to provide clinics with high-level demonstrations using specific clinical scenarios as well as provide a first impression of usability and look and feel. *E.H.R. Demonstrations* aims to better equip clinics to fully assess E.H.R. products and consider the option of working with a vendor/Network as they move into a formal evaluation and procurement process.

This observation tool has been designed to help document key components of a given vendor's product demonstration, including two clinical scenarios designed to reflect key clinical processes in community health. Some vendors may also be capable of demonstrating a third optional clinical scenario upon request. Each clinical scenario includes specific E.H.R. related tasks and care goals for meaningful use designed to enable productive comparisons of vendor and Network demonstrations.

PLEASE NOTE: Products have not been vetted by forum organizers, sponsors or partners. Presence by vendor at the forum does not imply product endorsement by forum organizers, sponsors or partners.

LIST OF PARTICIPATING VENDORS

eClinicalWorks

www.eclinicalworks.com
 Product: eClinicalWorks
 Sales contact: Julie Fisher
 (303) 464-9317
 julie.fisher@eclinicalworks.com

EHS

www.ehsmmed.com
 Product: EHS
 Sales contact: David Jones
 (360) 576-8886
 djones@ehsmmed.com

GE

www.ge.com
 Product: Centricity
 Sales contact: Emily Murray
 (802) 859-6572
 emily.murray@ge.com

HealthPort

www.healthport.com
 Product: MegaWest
 Sales contact: Michael Montgomery
 (310) 553-1748
 michael.montgomery@healthport.com

NextGen

www.nextgen.com
 Product: NextGen
 Sales contact: Sarah Winkler
 (215) 385-7637
 swinkler@nextgen.com

Sage

www.sage.com
 Product: Intergy
 Sales contact: Marilee Benson
 (818) 303-1763
 marilee.benson@sage.com

LIST OF PARTICIPATING NETWORKS

Alliance of Chicago

Fred Rachman, M.D.
Chief Executive Officer
1440 North Dayton Street, Suite 308
Chicago, IL 60622
(312) 274-0068
frachman@alliancechicago.org

Community Clinics Health Network

Christy Rosenberg, M.P.H.
Director
7535 Metropolitan Drive
San Diego, CA 92108
(619) 542-4321
crosenberg@ccc-sd.org

Health Choice Network

Kevin Kearns,
President and Chief Executive Officer
9064 NW 13 Terrace
Miami, FL 33172
(305) 599-1015
kkearns@HCNetwork.org

OCHIN

Abigail Sears,
Chief Executive Officer
707 SW Washington Street, Suite 1200
Portland, OR 97205
(503) 943-2500
searsa@ochin.org

Redwood Community Health Coalition

Nancy Oswald, PhD
Executive Director
1180 Fourth Street, Suite B
Santa Rosa, CA 95404
(707) 542-7242, ext. 16
noswald@rchc.net

Instructions for Use

For each vendor/Network you wish to evaluate, begin by recording the vendor name and establishing a weighting system in the “Weight” column for overall impressions based on your personal preferences. If you are unsure how to best weight these criteria, you may simply weight them evenly to eliminate any unintended performance bias.

In addition to defining your weighting system, enter a performance rating between 1 and 5 (1 being the lowest and 5 the highest) for each overall criterion using the “Performance Rating” column. Once you have entered a weight and rating for each criterion, you can calculate the weighted rating for each criterion and enter it the “Weighted Rating” column. Finally, add all of the weighed ratings together to determine the “Overall Rating” for a given vendor. Although preliminary, these calculations will provide you with some sense of your comparative impressions during this initial viewing.

Some users may consider leaving the “Overall Impressions” blank and returning to complete it later based on your general comments and specific notes about each clinical scenario.

In addition to generating an overall rating, the observation tool allows for specific notes and rating of each clinical scenario to allow for scenario-specific analysis. For each demonstrated scenario, enter a performance rating between 1 and 5 (1 being the lowest and 5 being the highest) to rate how well they demonstrated “Key E.H.R Related Events” and “Care Goals for Meaningful Use.” You can then enter free form comments about the specific scenario at hand.

Vendor/Network Name

Overall Impressions

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Usability	<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>
Adoption Services	<input style="width: 40px; height: 20px;" type="text"/>	x	<input style="width: 40px; height: 20px;" type="text"/>	=	<input style="width: 40px; height: 20px;" type="text"/>
Support	<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>
Cost	<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>
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General Comments

Scenario 1: Well Care and Dental Referral

Key EHR Related Events Rating (1-5)

Care Goals for Meaningful Use Rating (1-5)

Scenario Comments

Scenario 2: Population Management

Key EHR Related Events Rating (1-5)

Care Goals for Meaningful Use Rating (1-5)

Scenario Comments:

Scenario 3: Behavioral Health (Optional)

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Adoption Services	<input style="width: 40px; height: 20px;" type="text"/>	x	<input style="width: 40px; height: 20px;" type="text"/>	=	<input style="width: 40px; height: 20px;" type="text"/>
Support	<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>
Cost	<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>
	<input style="width: 40px; height: 20px; border: 1px solid black;" type="text" value="100%"/>		OVERALL WEIGHTED RATING		<input style="width: 40px; height: 20px;" type="text"/>

General Comments

Scenario 1: Well Care and Dental Referral

Key EHR Related Events Rating (1-5)

Care Goals for Meaningful Use Rating (1-5)

Scenario Comments

Scenario 2: Population Management

Key EHR Related Events Rating (1-5)

Care Goals for Meaningful Use Rating (1-5)

Scenario Comments:

Scenario 3: Behavioral Health (Optional)

Key EHR Related Events Rating (1-5)

Care Goals for Meaningful Use Rating (1-5)

Scenario Comments

Vendor/Network Name

Overall Impressions

1. Assign a Weight percentage to each criterion. The total should add to 100 percent.
2. Enter a Performance Rating between 1 and 5 for each criterion; 1 being the lowest and 5 the highest.
3. Calculate Weighted Rating.
4. Add all Weighted Ratings to determine Overall Weighted Rating.

	WEIGHT		PERFORMANCE RATING		WEIGHTED RATING
Functionality	<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>
Usability	<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>
Adoption Services	<input style="width: 40px; height: 20px;" type="text"/>	x	<input style="width: 40px; height: 20px;" type="text"/>	=	<input style="width: 40px; height: 20px;" type="text"/>
Support	<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>
Cost	<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>		<input style="width: 40px; height: 20px;" type="text"/>
	<input style="width: 40px; height: 20px; border: 1px solid black;" type="text" value="100%"/>		OVERALL WEIGHTED RATING		<input style="width: 40px; height: 20px;" type="text"/>

General Comments

Scenario 1: Well Care and Dental Referral

Key EHR Related Events Rating (1-5)

Care Goals for Meaningful Use Rating (1-5)

Scenario Comments

Scenario 2: Population Management

Key EHR Related Events Rating (1-5)

Care Goals for Meaningful Use Rating (1-5)

Scenario Comments:

Scenario 3: Behavioral Health (Optional)

Key EHR Related Events Rating (1-5)

Care Goals for Meaningful Use Rating (1-5)

Scenario Comments

• E.I.
• SU
• SUCCESSFUL A